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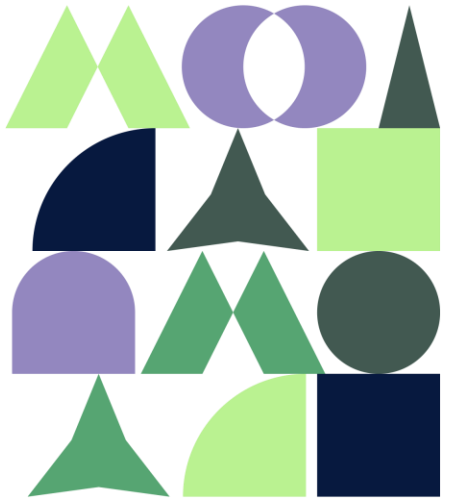
30 June - 2 July 2026 | Sallanches

EUROMONTANA

Suaci Montagn'Alpes

Ensuring better living and working conditions

Améliorer les conditions de vie et de travail



Moderator:

Alicia Moreno

Project Manager, Euromontana

Tour de table

- What is your name?
  Comment vous appelez-vous?
- Where do you come from?
  D'où venez-vous?
- What interests you about this topic?
  Qu'est-ce qui vous intéresse dans ce sujet ?



Challenges *Défis*

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- Demanding environments
  Des environnements exigeants
- Long working hours and little time off
  De longues heures de travail et peu de temps libre
- Profitability is low
  Une faible rentabilité
- Climate change
  Le changement climatique
- Remoteness
  L'éloignement
- And many more that will come during our workshop today
  Et bien d'autres encore qui seront abordés au cours de notre atelier d'aujourd'hui

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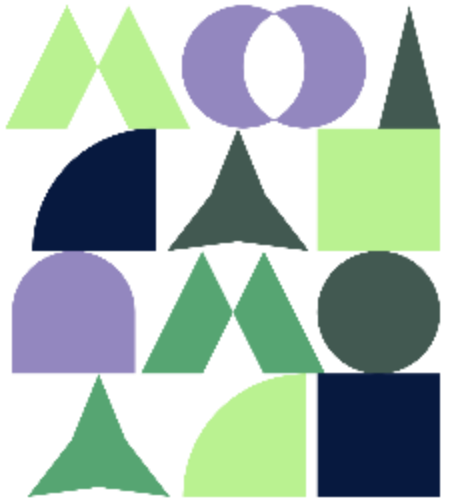
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Gabriele Barichello

Head of Legal and Labour Departement – Trentino Federation of Cooperation

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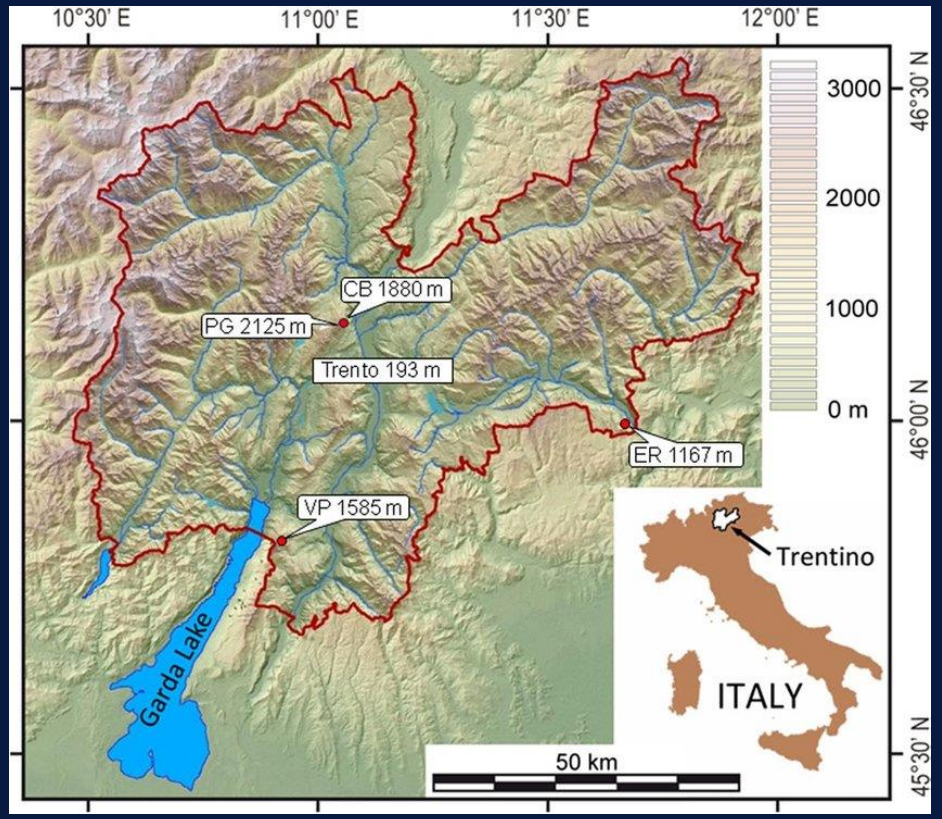


Workshop 2

Ensuring better living and working conditions of extensive livestock farmers

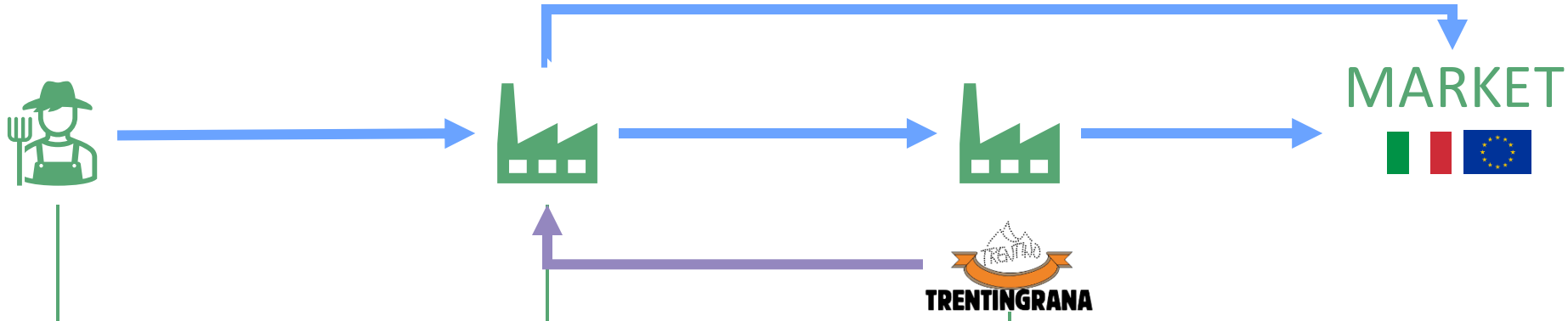
In the Autonomous Province of Trento, extensive mountain livestock farming has long faced the structural challenges common to alpine agriculture: fragmented holdings, harsh terrain, high production costs, and the constant risk of land abandonment. This contribution illustrates how the Trentino dairy cooperative model has helped address these challenges, turning the limits of mountain farming into a source of value for farmers and their communities, focusing in particular on two specific challenges: **Labour shortage and generational turnover** and **Heavy, year-round workload**

Where are we



- 6.212 km²
- 70% above 1.000 m s.l.m.
- 50% covered by woodland
- 542.166 inhabitants
- 166 Municipalities (mostly 500-1.000)

The cooperative dairy supply chain



PRODUCTION

>600 shareholders

(-16,1% in 6 years)

27 head of cattle per capita

(-8% in 6 years on the total amount)

TRANSFORMATION/ MARKETING

13 first grade cooperatives

(15 in 2023)

85% of the total production

TRANSFORMATION/ MARKETING

1 Consortium

75 bln value of production

(+14% compared to last year)

GOODS

(Milk/unfinished products)

SERVICES (food quality)

Main challenges

PRODUCTION

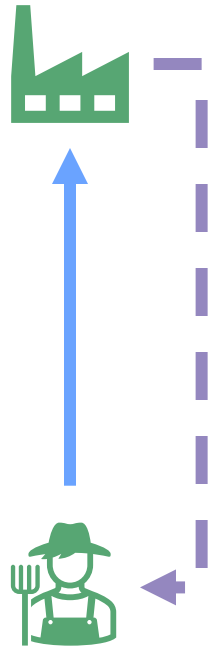
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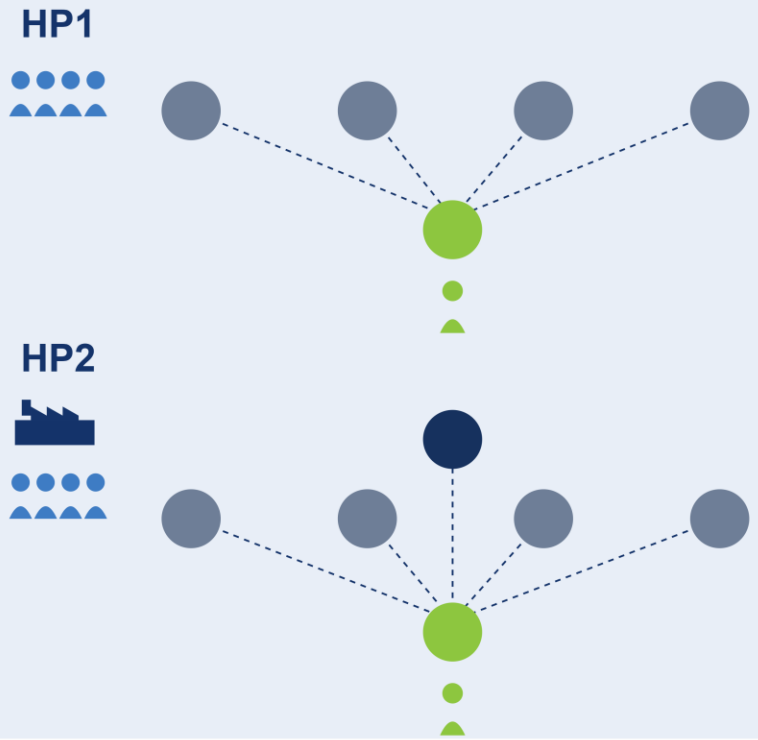
- **Harsh terrain and climate**
- **Large carnivore pressure**
- **Climate change**
- **Administrative and regulatory burden**
- **Labour shortage and generational turnover**
- **Heavy, year-round workload**
- **Land fragmentation**
- **High production costs and low profitability**
- **Market access and price volatility**



Specific challenges

- **Labour shortage and generational turnover**
- **Heavy, year-round workload**

Experiment in the dairy supply chain



Horizontal network solution

- Identify the need to achieve «relief» (replacement);
- Quantify the minimum supply;
- Required skills (training);

Mixed network solution

+ guarantee of financial solidity
+ enlargement pathways

Choosing the right partner

- Established in 1976
- Value of production exceeding €9.5 million, up approximately **+64%** (€5.8 million as at 31 December 2024)
- 18 employees
- 77 members, up approximately **+93%** (40 as at 31 December 2024)
- Ranks among the very top for both milk quality and the remuneration paid to its member producers



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MERCI

DE VOTRE ATTENTION !

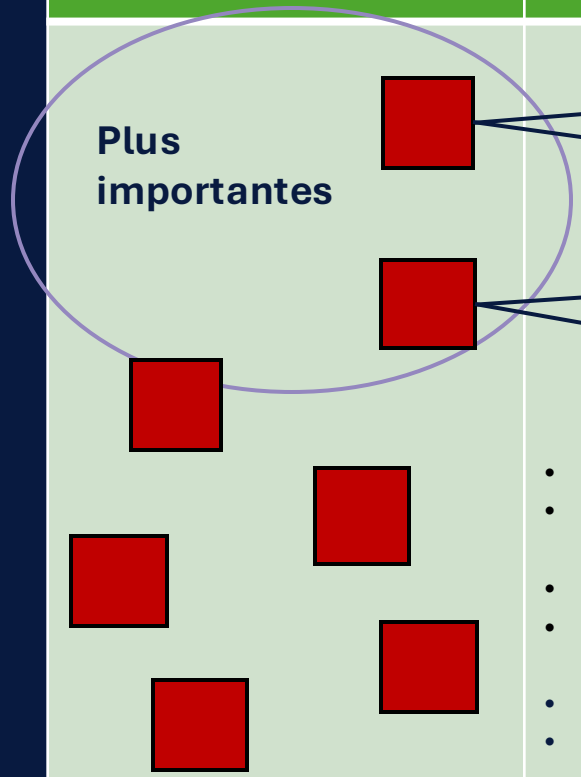
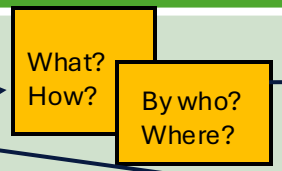
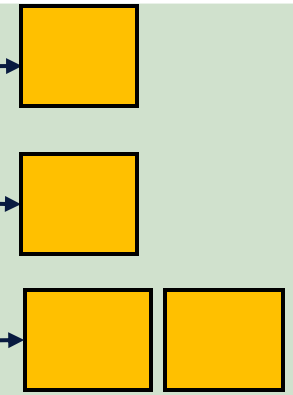
THANK YOU

FOR YOUR ATTENTION!

Gabriele Barichello

And now... *Et maintenant...*

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Challenges *Défis*	Solutions	Why it works *Pourquoi cela fonctionne*
	 • What? Name and objective of the initiative • How does the solution improve working and living conditions of extensive livestock farmers? What changes for them? • By who? Actors involved • Where? Country or region • *Quoi? Nom et objective de l'initiative* • *En quoi cette solution améliore-t-elle les conditions de travail et de vie des éleveurs pratiquant l'élevage extensif? Quels changements cela leur apporte-t-il ?* • *Par qui ? Acteurs concernés / organisation responsables* • *Où ? Pays ou région*	 • What makes this initiative effective or successful? • Could it be adapted or replicated somewhere else? • *Qu'est-ce qui rend cette initiative efficace?* • *Serait-il possible de l'adapter ou de le reproduire*

Groups *Groupes*



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THANK YOU

FOR YOUR ATTENTION!

Nos partenaires

Our partners

haute-savoie le Département

Sallanches

La Région Auvergne-Rhône-Alpes

DES SAVOIE

AGIR CHAQUE JOUR DANS VOTRE INTÉRÊT
ET CELUI DE LA SOCIÉTÉ

Groupama

CHAMBRES D'AGRICULTURE FRANCE

MINISTÈRE DE L'AGRICULTURE, DE L'AGRO-ALIMENTAIRE ET DE LA SOUVERAINETÉ ALIMENTAIRE
Liberté
Égalité
Fraternité

MASSIF des ALPES

Avec le soutien de
RÉPUBLIQUE FRANÇAISE
Liberté
Égalité
Fraternité
FONDS NATIONAL D'AMENAGEMENT ET DE DEVELOPPEMENT DU TERRITOIRE
Massif des Alpes

LES FROMAGES DE SAVOIE
AOP · IGP

megève

Pays du Mont-Blanc
communauté de communes

DOMAINES SKIABLES DE FRANCE

-LA DRÔME- LE DÉPARTEMENT

isère
LE DÉPARTEMENT

CHAMBRE D'AGRICULTURE
AUVERGNE-RHÔNE-ALPES

VIN DE SAVOIE
APPELLATIONS D'ORIGINE PROTÉGÉES

msa
santé
famille
retraite
services
L'essentiel & plus encore

Montagne Vivante

